#### **Beyond Schools**

Identifying funding to support delivery of STEAM programmes

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#### Te Hononga Akoranga COMET

Tino rangatiratanga for everyone through lifelong learning.

Our mission is to drive systems change to make education and skills more effective and equitable.













## Why seek external funding for STEAM?



New opportunities

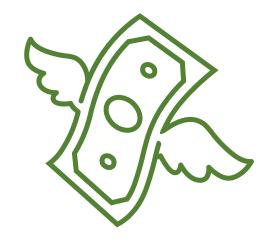
New connections

Promote school or programme

More admin

External funder requirements

Less flexibility?









#### Types of external funding available

#### A non-exhaustive list:

- Capital
- Research-based
- Community/council grants
- Purpose-driven grants (e.g. environmental)
- Corporate sponsorships
- Competitions
- Community fundraising























## Examples of external funding

Туре	<b>Funding Grant</b>	Max	Notes
Community grants	Council funding grants  Te Rau Pūawai Education Trust  Countdown Growing for Good  Tindall Foundation, Mazda Foundation, Lions,  Harcourts etc.	\$1,000 - \$50,000 \$20,000+ \$10,000	Will differ by region  Sustainability/environment related projects
Outreach / STEM Programmes	<u>Unlocking Curious Minds</u> <u>Toloa Contestable Fund</u>	\$150,000 \$100,000	Must be regional/national in scope Priority for Pasifika communities
STEM research	Curious Minds Participatory Science Platform  Teaching and Learning Research Initiative  Marsden Fund	\$20,000 \$450,000 \$1 million per year	South Auckland, Taranaki and Otago only For educator-researcher partnerships
Equipment	Genesis School Gen  CANON Oceania Grants	Not monetary \$2,500 + Canon gear	STEAM equipment packages for classrooms
Scholarships and competitions (aimed at students)	RocketLab scholarships Toloa scholarships Keep NZ Beautiful, Samsung Solve for Tomorrow, Outlook for Someday	\$20,000	Priority for women and Māori rangatahi Priority for Pasifika rangatahi Easy competitions with cash prizes

Database of funding opportunities: <a href="https://generosity.org.nz/">https://generosity.org.nz/</a>







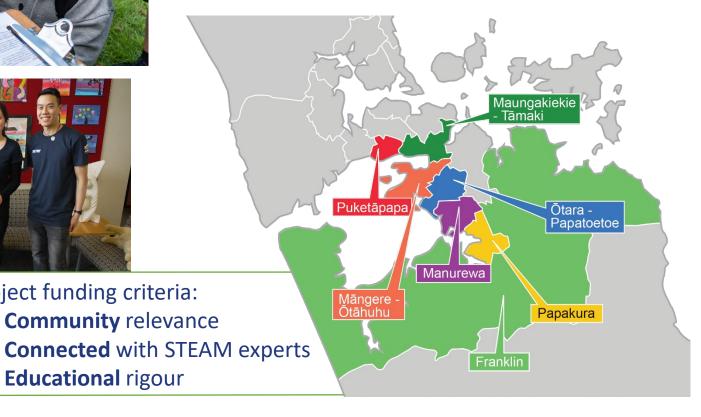






#### Community-driven, project-based learning

Eligible funding area:



#### First steps to finding funding

- Have an idea (more on this soon)
- Seek senior leadership support
- Understand your constraints
- Build a team

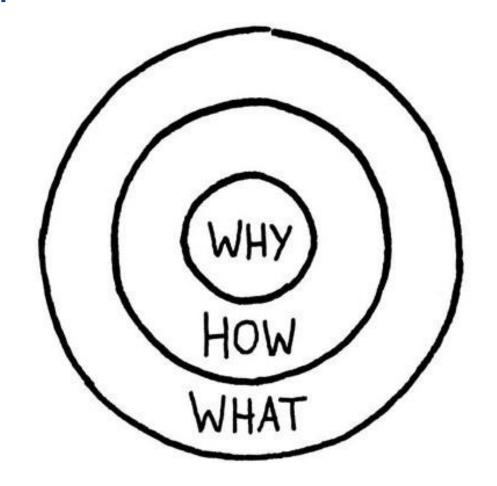








## Prepare a pitch









#### Identifying the right funding for you

Breaking down what, why, how will help you see what funding you need and where you could get it from

Also consider other options e.g.

- Multiple sources
- In-kind support/donations
- Staged approach (pilot)
- Using what you have to start with
- User-pays









#### Top tips for preparing an application

- Check eligibility
- Read the assessment criteria and fund background
- Check what you need to apply
  - Fund requirements
  - School requirements/approvals etc
- Check timeframes and allow plenty of time!

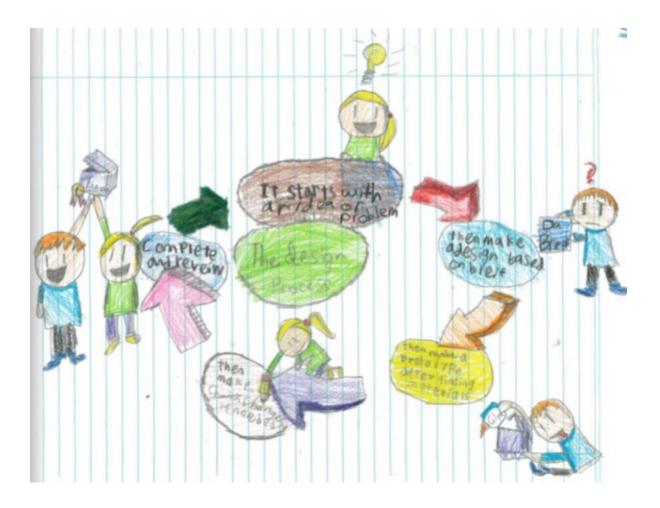






#### Programme planning

- Start with objectives
- Outcomes-driven
- Define a structure
- Realistic timeframes
- Be prepared to change

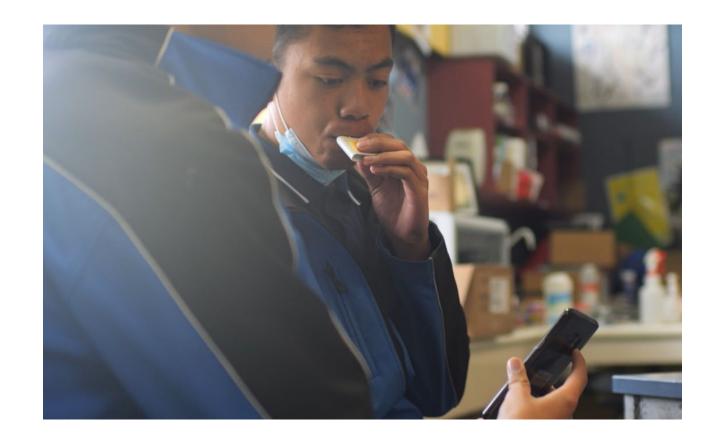






#### Programme budgeting

- Refer back to plan and milestones
- Round up, if possible
- Be pragmatic









## Programme budgeting - more tips!

- Be resourceful
- Think long term
- Value for money
- Sense check



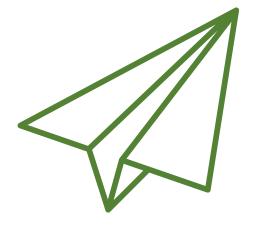






#### Before you hit send

- Don't waffle
- Have someone proof-read
- Get senior leadership approval
- Seek feedback from funder, if possible





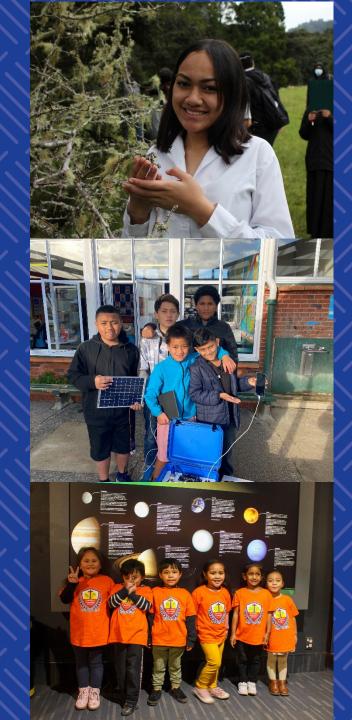


# Yay, you got money! now what?

Leveraging funding for more effective outcomes

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#### Examples and ideas



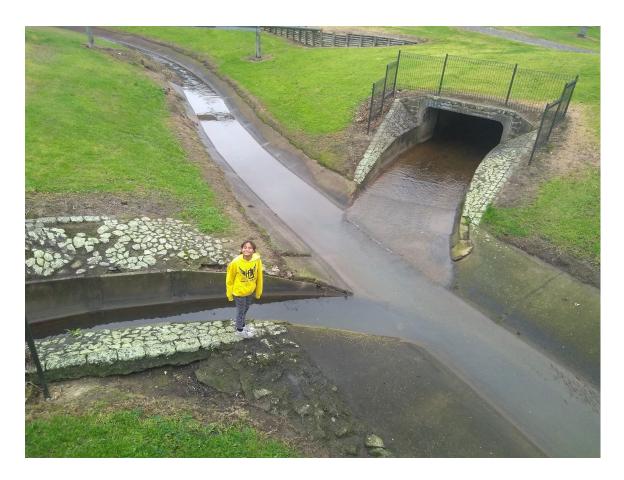








# Examples and ideas





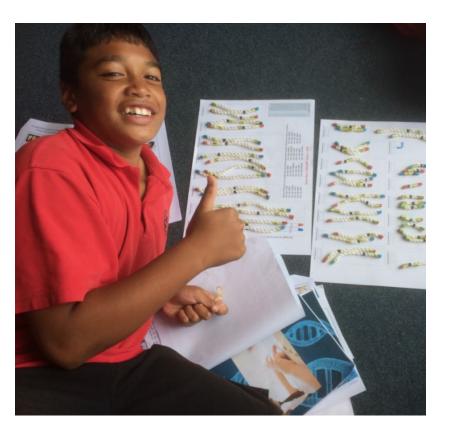






# Examples and ideas











#### Working with external partners or funders

- Understand their story
- Embrace ako
- Communication is key
- Be flexible
- Realistic expectations

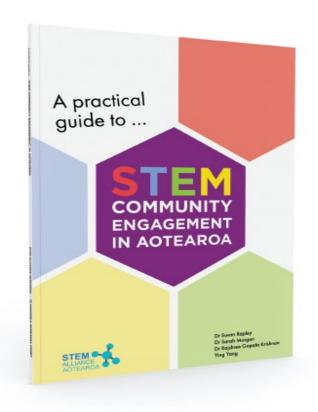








#### A practical guide to STEM community engagement



- Research-backed guidance
- Examples
- Tools & templates

www.stemalliance.org.nz/stembook

For more tailored advice and support, contact the STEM Alliance team

ying.yang@cometauckland.org.nz

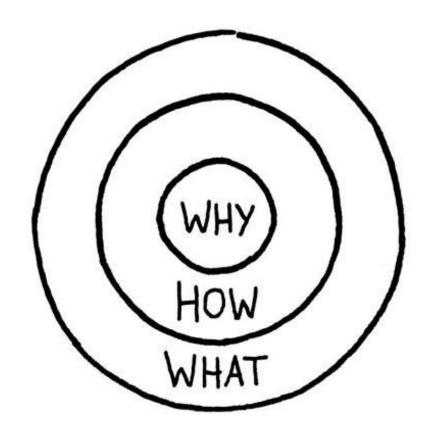






#### Key takeaways

- Have a clear vision
- Find a team to support you
- Leverage what you can to create long-term change
- Don't be shy to share your story and celebrate success











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